CASHPOR TECHNICAL SERVICES Sdn Bhd

Workshop on *Creating Credit Discipline & Delinquency Management* Malang-Batu East Java, 6 to 10 October 2002

TRAINING MATERIALS

1. *Creating Credit Discipline,* (Chapters 1&2 from CASHPOR'S *Credit Discipline* Training Manual, 1998

2. *Tracking Portfolio at Risk*, (pp.20 to 27 from CASHPOR'S Training Manual on *Tracking Financial & Operational Performance, 1999*

3. *Analysis of Delinquency & its Management,* (CASHPOR's *Repayment Crises & Rehabilitation Strategies* Manual, Part I, Chapter 2&3 and Part II, pp. 42-49 & 68-74), 1997