*RESUME*

### Name : R Boyke Kusumanto

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Place / Date of Birth : Rawalpindi, Pakistan September 29th, 1971

Religion : Moslem

Education : Graduated 1996, of The Trisakti Tourism

Academy.

Working Experience : Job training at the following hotels:

Ibis Kemayoran hotel, from September 1994 to January 1995

Kristal hotel from the 1st of March 1996 to 31st of August 1996

Mentor (assisting students at campus in typewriting and translating papers, assignments and ***field research*** (1992 – 1997)

Customers Service Representative at Indovision

(2nd March 1998 – 2000)

* Starting on the 9th of November 1998 I was assigned as a customer sales service in English line.
* Starting on the 15th of January 2000 I was assigned as a Supervisor.
* Starting on the 1st of January 2001 I was assigned as a Senior Training Supervisor.

***Job descriptions :***

* Responsible in all Training and Development Activities such as Training and Development budget, administration, evaluation, effectiveness and launch new initiative.
* Responsible in delivering Training both Soft Skill and Company related Training such as Orientation Program, Career Planning, Service, **Sales and marketing for Pay TV** **Documentary Product Knowledges** such as ; ***Discovery, National Geographic, Discovery Travel Living and Animal Planet.***
* Help Develop, Creating, Editing ; ***Documentary Product Knowledge Training Material*** and implement creative programs, new concepts, activities and services to meet the Training and Development needs workforce.
* Project Consultant at Jakarta Cahaya Pratama, February 29 2004 –
* ***Executive Leader and Law Contract Service Coordinator at Oasis Properties Asia September 2005*** – ***December 2007***
* ***Bangun Indonesia Foundation (NGO) Senior Training Executive***

***January 2007 – Present***

* ***Management Consultant at IMPAC (Improved Management Profitability and Control Pte, Ltd) 2009 - 2012***

### Interests Sports (Table tennis, Shooting, Bowling,

### Stamp Collecting, Telephone Card),

***HRM Club Member***

### ***TCI (Trainers Club Indonesia) Member***

### ***Street Smart NLP Member***

***ESQ FKA (Communication Forum***

### ***on Alumnist) ESQ***

### ***IPSC (Indonesia Public Speaking***

### ***Community) Member***

### Languages Indonesia – excellent

### English – good

#### *OTHERS*

Customer Service Excellence Training 13 – 24 September 1999

##### Japanese Course at Gakushudo 15 March 2001 – present.

Marketing Management Certificate Module I

##### Selling With NLP 17 – 18 April 2007 at M Knows Consulting

**23 – 25 November 2007 ESQ EXECUTIVE LEADERSHIP TRAINING**

**13 – 16 July 2008 Train the Trainer at Service Leadership**

##### **November 2008 Certificate of Completion Operation Orientation at IMPAC UNIVERSITY FLORIDA**

##### **16 – 18 April 2010 Diploma Certified Graphologist at Authentic School**

**June 24 -25 2010 Leadership Assessment Using MBTI at Service Leadership**

**30 September 2010 Practitioner EFT INA I**

**4 – 8 November 2010 Certified NLP Practitioner, CHt, CH, CI at NFLP FLORIDA**

1. **– 16 July 2011 Certified DISC at HRM School**

**23 – 24 June 2012 Life Coach Certification at Better Mind Indonesia**

**5 – 6 January 2013 Spiritual Quantum Touch at Sentuhan Spiritual Quantum Indonesia**

**February – August 2013 Certificate of Participation Class of SocialEntrepreneur Academy *DOMPET DHUAFA***

##### ***PERSONALITY***

*Dedicated worker, Enjoy traveling, Reading Natural History books and Science Magazines, Creative, Self Motivated, Wide Interests.*

***SEMINARS ATTENDED***

The Seminar on Ways of Self Potential Development to Achieve Success, 3rd June 1995 Presented by London School of Public Relations and ARH Radio

The 3rd Annual Marketing Customized Conference; Reinventing the Indonesian Internet Community: it’s Now or Never! December 9th 2000 Presented by Markplus

GO DOUBLE: THE LAW OF ATTRACTION By: Krishnamurti The 1st Mindset Motivator in IndonesiaJakarta, July 26, 2007 Nusantara Room, Wisma Indomobil 12th floor, Jakarta

My work experience ranging from pay TV company for 8 years (Trainer for the direct sales, telemarketers, sales promotion girls, sales promotion boys), Property Mecca (Sales and marketing), NGOs (Senior Training Specialist) , Vendor Training (Trainer), Management Consultant, all together total approximately for 17 years

For sharpening my expertise I often attend several and various certifications training such as NLP practitioner, Diploma Certified Graphology, Certified Hypnotherapist, Certified Hypnosis, Certified DISC, Certified EFT, Spiritual Quantum Touch, Life Coach certification, Registered Fundraiser Program, Workshops, Seminars, Vocational education and Professional course such as Operation orientation (Impac University Florida), ESQ, Train for the Trainer, Leadership Assessment using MBTI, Marketing Management, Social Entrepreneur (Social Entrepreneur Academy Dompet Dhuafa) which will be beneficial for my future career.