PERSONAL DATA

Full Name : *Willibrodus Heru Dwiatmoko*

Contact Info
Address 1 **:** *Ds Kecila Rt 03/06 Kec Kemranjen , Banyumas 53194, Jawa Tengah,*
Address 2 **:** *Jl Salihara No. 21 Pasar Minggu, Jakarta Selatan 12520 DKI Jakarta*
Telephone No.1 **:** *08 1542 952 000*
Telephone No.2 **:** *08 13 2736 0000*
email to : *puthitha.willy@gmail.com*, *puthitha.willy@hotmail.com*,
Personal Particulars
Age **:** *51 years 3 month(s)* **Date Of birth** **:** *22 Nov 1963*
Nationality **:** *Indonesia* **Gender** **:** *Male*
Marital status **:** *Married*
Permanent Particulars **:** *Indonesia*

Educational Background formal
Highest Education **:**
Level **:** *Bachelor's Degree* **CGPA** : *2.71 /4*
Field of Study **:** *Biology (Environmental of Biology)*
Name of Intitution **:** Universty of Jendral Soedirman **Graduation Date :** *Mar 1990*
Location : *Indonesia*

Employment History

1. ***PT Sekawan Global Komunika (indokom groups)***
   - **Position** : *Sales & Marketing manager* **Level** : *Manager*
   - **Specialization** : *Sales, Marketing and Promotion*
   - **Industry** : *Internet Service Provider (ISP)*
   - **Salary** : *About Rp 5.500.000,00*
   - **Date Joined** : *Jan 2011* **Date Left** : Now
   - **Work Description** : *Expansion of coverage area and development area. cover and reduce the weaknesses as well as customer complaints. reinforce a form of promotion to prospective customers more leverage by empowering associates to work for the betterment of service to the customer and the company.*

     a. Job plus In Indokom groups

     i. **PT Sumber Mas Jaya Abadi (Manager Produksi) Sep 2014 – now.** *Build partnerships with the group of rural farmers by providing extension and natural business Tilapia fish farms. of course the after-sales warranty.*

     ii. **CV Kuda Kuda Total Steell (Supervisor) Feb 2015** *Extend the coverage area and regional development. cover and reduce the weaknesses as well as customer complaints. strengthen forms of promotion to prospective customers more leverage to empower associates to work for the advancement of service to customers and the company. one of which is the provision of a warranty. and cooperate with sub distributors, store building and contractor, aplicator and construction foreman*

     iii. **PT Indokom (trainer SDM)**

     iv. **Politenik Pratama Purwokerto (ex Lecturer)**

2. ***PT Mitra Anugrah Pratama Sejahtera***
   - **Position** : *Sales Promotion Manager* **Level** : *Manager*
   - **Specialization** : *Sales, Retail, promotion and Training*.
   - **Industry** : *FMCCG,*
   - **Salary** : *About Rp 4.00.000,00*
   - **Date Joined** : *Apr 2003* **Date Left** : *2010*
   - **Work Description** : *make plan, how about get to target my team. I have so much customer and they must to our services. we must avaibillity to customer so many.*

3. ***PT Sinar Sosro d/h PT Sasana Maya Tirta Mukti***
   - **Position** : Sales Supervisor /*Unit Manager* **Level** : *Manager*
   - **Specialization** : *Sales, Retail, Promotion and Training.*

- **Industry** : *FMCCG,*
- **Salary** : *About Rp 2.500.000,00*
- **Date Joined** : 5 *Apr 1999* **Date Left** : *Mar 2003*
- **Work Description** **:** *I make plan, how about get to target my unit in area. I have so much customer and they must to our services*

4. PT Inbisco Niaga

- **Position** : *Area sales Supervisor* **Level** : *Supervisor*
- **Specialization** : *Sales, Retail, promotion and Training.*
- **Industry** : *FMCCG,*
- **Salary** : *About Rp 650.000,00*
- **Date Joined** : *March 1995* **Date Left** : 15 *Jan 1999*
- **Work Description** **:** *I make to target from company and to train my salesman for to sales target by month. Make report by day and send to head office*

5. PT Yakult Indonesia Persada

- **Position** : *Public Relation Marketing* **Level** : Basic
- **Specialization** : *Make to plan with marketing and promotion and Training.*
- **Industry** : *FMCCG,*
- **Salary** : *About Rp 500.000,00*
- **Date Joined** : *Oct 1990* **Date Left** : *March 1995*
- **Work Description** **:** *I made planed with owner or CEO for grow to sales and customer target from company and to train my sales force for to sales target by month. Make report by day and send to head office*

Educational Background Non formal

Highest Education **:**
Level **:** *MBA Degree* **CGPA** : *3.36 /4*
Field of Study **:** *Marketing Management*
Name of Intitution **:** *Distance learning (DiLI) STIE IPWI* **Graduation Date :** *Mar 2000*
Location : *Jakarta Indonesia*

Level **:** *Certificate* **CGPA** :
Field of Study **:** *Public Relation Marketing Course*
Name of Intitution **:** *STIE Interstudi* **Graduation Date :** *1995*
Location : *Jakarta Indonesia*

Skills

Skill	Years	Proficiency
Project manager	*> 5 years*	*Intermediate*
Computer operate	*> 5 years*	*Intermediate*
Teaching to training	*> 5 Years*	*Elementry*

Languages

Languages	Proficiency (best = 10 – Wost = 1)		
	Spoken	**Written**	**listening**
Indonesia	*10*	*10*	*5*
English	*5*	*5*	*3*
Traditional	*5*	*5*	*4*

Preferences

Willing to Travel **:** *Moderate (50 : 50 %)*
Willing to relocate : *Will Consider*
Posses Own Transport : *No, I didin''t have.*
Expected Monthly Salary : *Rp -.000.000 (Negosiable)*
Avaibility : *Immediatey after notice periode of two weeks. Until 2 months*

Activities of the organization

GDM (Gerakan Desa Membangun)
Ketua KMSK (Komunitas Masyarakat Sadar Keselamatan) *mitra Kementerian perhubungan*
FKUB (Forum Kerukunan Umat Beragama)
Relawan TIK Banyumas.

References

1. Hengky Agrianto

Telephone : *08122665900* **No. Office Phone :**
Position : *General Manager & Direktur*
Company : *PT Sekawan Global Komunika & PT KKTS*
Relationsship : *Friend*

2. *Buntoro Kadarusman*

Telephone : *0811287188* **No. Office Phone** :
Position : *Director*
Company : *(indokom Groups)*
Relationsship : *Owner*

Sincerely

Willibrodus Heru Dwiatmoko