VERA HELLEN ADOE

### +62 - 812-8181-2696. Vr.adoe@gmail.com. Jakarta – Indonesia

### PROFILE

A profesional with 17 years extensive in various big property bussiness such as Ciputra Group, Rancamaya Golf & Country Club, Gapura Prima Group, Etc. A strong ability to develop any company target, strategy, bussiness development, cost/benefit analysis. Leadership skill, peoactive, fast learner in diferent working enviroment, with a good interpersonal skill and exellent problem solving.

### EXPERIENCE

* PROPERTY CONSULTANT 2012 - present
* DIRECTOR MARKETING & SALES, PARDIKA WISTHI SARANA 2014-2015
* GENERAL MANAGER , REDS SOLUTION CONSULTANT PROPERTY 2012-2014
* AREA MANAGER (BALI) MARKETING AND SALES , GAPURA PRIMA GROUP 2010-2012
* SALES MANAGER INHOUSE, SMR GROUP 2009-2010
* Sr. SALES EXECUTIVE INHOUSE, SURYAMAS DUTAMAKMUR 2004-2009
* SALES EXECUTIVE INHOUSE, CIPUTRA GROUP 1999-2004

### EDUCATION

Gunadarma university – Majoring on financial Account

### INHOUSE TRAINING

* Exellence Customer Service
* How to build strong and also how to make mind awareness
* Strategic for success become marketing executive and Management
* Mark Plus organitation belonging of Hermawan Kertajaya
* Secret of Power of negotiation By Ir. Ciputra
* Secret of Power of negotiation 2 By Ir. Ciputra
* Maximizing Leadership skill
* Effective Working paradigm
* The Power Of Promotion & Advertising, Terobosan Jitu menggaet Emosi Konsumen

### CORE COMPETENCE

* Planning and organizational skills
* Communication skills
* Problem assessment and analysis
* Judgment and decision-making
* Delegation
* Teamwork
* Coaching

Thank you for your kind attention.

Sincerely yours

**Vera Hellen Adoe**